

# FORMULA1 SEASON 2018

## You want to experience very close the world of Formula1?

### VENDING MANAGER WANTED!

#### THE ORGANIZATIONAL SETTING

Our client is company is a based technology firm specializing in the design, development, and distribution of hardware and software products for the sports and entertainment industries. The company's purpose-built handheld devices are used by motorsports, football, tennis, and golf spectators to enjoy live audio, multiple camera angles and replays, and advanced data and analytics over a low-latency, extremely reliable proprietary network.

This position requires travelling from 1<sup>st</sup> of March (TBC) until mid of December on international parquet (exact days still TBC)

- All 21 F1 races
- Plus 2 extra events of an average of 5 to 10 days = TBC
- 2 weeks of preparation work / training etc. before the official start of the first GP, dates TBC
- 2 weeks of finalisation work after the last F1 GP, dates TBC

**We are looking for:**

#### VENDING MANAGER

**In addition to Primary Vending Management Responsibilities, each vending manager will be the lead on one of these secondary set of team responsibilities:**

- Event day Sales and Marketing:** Act as the face of the company/brand at the event. Interface with promoters, partners, sponsors, teams and the media to optimize the brand message and experience during the event.
  - Venue Logistics:** Work with F1 to ensure the transmission and distribution equipment. Coordinate the movement and transportation of the containers, pallets and gear between locations and at the event. Manage freight and duty issues. Coordinate team travel and logistics.
  - Technology:** Manage the POS, IT, electric power and communication equipment and systems related to the F1 event. Troubleshoot systems and technical issues for all FV vending and on site locations as required. Act as the primary back up for the Technical Operations Manager.
  - Training:** Assume responsibility for the local event temporary staff. Manage and deliver the required pre-event training to ensure temporary staff is adequately prepared to perform duties during the event. Be the at location liaison with the temporary staffing agency on all matters.
- Operate as a working vending location manager, providing leadership while conducting rental fulfillment.
  - Manage the distribution location at the event, ensuring all FV and F1 requirements and standards are met and maintained.
  - Ensure set-up, event day and tear down activities are completed according to specifications.
  - Oversee assigned local temp staff to ensure an efficient use of their time and labor to fulfill consumer rental transitions.
  - Ensure equipment, rental devices and all FV and F1 assets are maintained appropriately and handled with care before, during and after the event.
  - Optimize transactions and resulting revenues according to event sales, marketing and promotional plans.



## QUALIFICATIONS AND EXPERIENCE

### Core

This job might be for you if:

- You love travelling, and the international destinations involved. You can deal with the unexpected.
- You crave an unconventional schedule and are excited to be in a different location every week during race season
- You get the job done on your own, you prefer autonomy and know how to prioritize and work as a member of a high performing team
- You treat issues as puzzles, not problems, and find working to solve them fun
- You are relentless at follow up and problem solving
- An ability to learn quickly
- Regularly lift and/or move objects 10-50 lbs (approx. 4.5 kg – 22 kg) occasionally lift and/or move objects that weight more than 100 lbs (approx. 45 kg).

### Professional experience

- 5 years in a retail/consumer/customer facing role with an emphasis on high quality customer service and revenue generation
- Has the desire to travel to upwards of 21 events around the world during the race season
- Experience and skills in one or more of the secondary responsibility areas listed above
- Previous experience as a team leader or manager
- Prior international travel, either professional or personal
- Bilingual or Multilingual (English + Italian, Spanish, French or German) highly desired
- Cultural adaptability and personal attributes as outlined above

## COMPETENCIES

**Professionalism** Shows pride in work and in achievements; demonstrates professional competence and mastery of subject matter. Committed to the schedule. Conscious of the live nature of the job. Shows persistence when faced with difficult problems or challenges; remains calm in stressful situations.

**Communication:** Speaks and writes clearly and effectively; listens to others, correctly interprets messages from others and responds appropriately; asks questions to clarify, and exhibits interest in having two-way communication; tailors language, tone, style, and format to match the audience; demonstrates openness in sharing information and keeping people informed. Not afraid to ask for help or to say I don't know.

**Teamwork:** Works collaboratively with colleagues to achieve organizational goals; solicits input by genuinely valuing others' ideas and expertise; is willing to learn from others; places team agenda before personal agenda; supports and acts in accordance with final group decision, even when such decisions may not entirely reflect own position; shares credit for team accomplishments and accepts joint responsibility for team shortcomings.

**Planning and Organizing:** Develops clear goals that are consistent with agreed strategies; identifies priority activities and assignments; adjusts priorities as required; allocates appropriate amount of time and resources for completing work; foresees risks and allows for contingencies when planning; monitors and adjusts plans and actions as necessary; uses time efficiently.

**Creativity:** Actively seeks to improve programmes or services; offers new and different options to solve problems or meet client needs; promotes and persuades others to consider new ideas; takes calculated risks on new and unusual ideas; thinks "outside the box"; takes an interest in new ideas and new ways of doing things; is not bound by current thinking or traditional approaches.

**Technological Awareness:** Keeps abreast of available technology; understands applicability and limitations of technology to the work of the office; actively seeks to apply technology to appropriate tasks; shows willingness to learn new technology.



**Interested? Please get in touch with us via mail (only) we will send you informations that are more specific.**

**To apply for the job please do send the following documents/informations:**

1. Recent CV in English ( if possible with a passport photograph)
2. Cover Letter in English
3. 2 References and
4. Reference letter

**All shall be send to**

[formula1@staffandservices.com](mailto:formula1@staffandservices.com)

Deadline for application

**Friday 16<sup>th</sup> of February 2018**

Headline of your mail should be

Vending Manager / F1

Please feel free to share this amazing job opportunity with your friends and family – spread the word !!!

Yours StaffAndServices Team

